

How to prompt OCP solutions

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Who I am ?

Ko Ise

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etc...



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How To

1. expand OCP engineering?
2. Sell OCP like products ?

To expand OCP engineering

Activities of OCP Communities

To sell OCP products.

Who knows ?

In the meantime,

Do you know how we do?

At first

1. Analyze service application
2. Design system overview
3. Figure out spec details
4. Evaluate each gears
5. Decide

After the decision

6. Purchase gears
7. Deploy those gears
8. Develop operation tools
9. Operate those gears
10. Analyze performance , etc..
11. GOTO 1 of previous page

You see?

“Purchase” is just one phase
in over 10 activities of us.

To buy OCP products by manufactures

Somebody have to handle
remaining activities.

Who?

Unfortunately

Lack of operation and management

manufactures ?

system integrators ?

solution providers ?

To sell gears

Operation services:

- understanding the service application

- design whole system including DB schema, etc.

- monitor

- trouble shooting

- upgrade, exchange the modules

- choose gears

- analyzing performance of system

Unfortunately

It's not enough
managed service providers
in Japan like that.

Eventually

We will found

Managed Service Provider's

Association Japan

(日本MSP協会)

within this month(sept, 2014)

Thanks