

The OCP Members and Community Projects and Contribution Review Supply and Marketplace



Thank you to Yamaguchi-San for organizing this event. Thank you to Microsoft for hosting OCP.



The OCP Members and Community

Archna Haylock
Community Director
Archna@opencompute.org

Foundation Staff



Rocky Bullock
Chief Executive Officer



ArchnaHaylock Director, Community



Steve Helvie VP, Channel Development



Bill Carter Chief Technology Officer



Dirk Van Slyke
Director, Marketing & Communications



Michael Schill Membership Community Specialist



John Laban Representative, Europe



Rajeev Sharma
Director, Software & Technologies



Kali Burdette
Manager, Meeting & Events



Nick Bullock Director, Finance

Foundation Board



Mark Roenigk Chairman/President Facebook



Joshua Matheus Goldman Sachs



Jason Waxman Intel Corporation



Bill Laing Microsoft Corporation



Brian Stein Rackspace



Andy Bechtolsheim



Rocky Bullock Non-Voting

OCP Membership Facts

- ~200 Corporate Members
 - Adopters
 - Suppliers (HW and SW)
 - Solution Providers
- 6000 participants in our community
 - Technical (HW and SW)
 - Sales/Business Development
 - Executives
 - Manufacturing/Process
 - Facilities
 - Academia
- Member Companies from all over the world

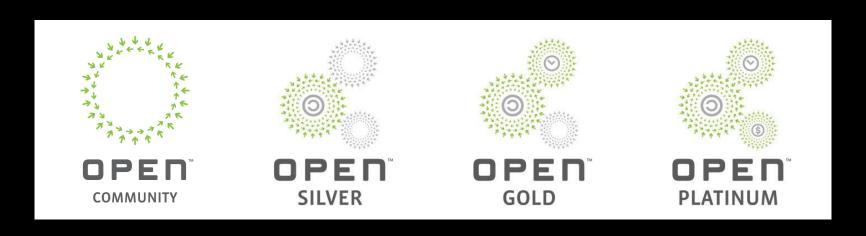
OCP Membership Directory:

https://www.opencompute.org/membership/membership-organizational-directory

LinkedIn Joins OCP, Continues Open19 Deployment in Its Data Centers

has lots of answers to Linkedin's questions about scaling its infrastructure to support exponential traffic growth • Linkedin continues charging ahead with its own open source data center standard, Open19 • While there is ronce data center standard, Oben13 • Mylle there is rinkedin continues charging ahead with its own obeu its intrastructure to snbbort exbonential traffic drowth • pas lots of auswers to Finkedin, a dnestions apont scaling traffic drowth • Lacepook-led obeu sonce data center initiative • OCD passing the continues of the continu

OCP Corporate Membership



Features	Community	Silver	Gold	Platinum
Sponsorship		1 event	2 events	3 events
Eligible for becoming a SP/Reseller	*	*	*	*
Summit sponsorship discount	_	10%	15%	20%
Speaking engagements	_	1	2	3
PL or IC position eligibility	1 PL position	1 PL or IC position	2 PL or IC positions	3 PL or IC positions
Voting keys	_	1	2	3
OCP Accepted [™] product recognition	~	✓	~	✓
OCP Inspired [™] product recognition	_	~	~	~
Contributions			1	2
Cost	\$2,500	\$60,000	\$50,000	\$40,000

^{*} There is an additional fee to becoming a SP/Reseller.

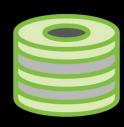
OCP Membership Benefits

- Connect with other Industry leaders and innovators
- Get access to new industry trends
- Collaborate with like-minded participants to create leading edge solutions to industry challenges.
- Become part of a global community
- Participate in projects that are paving the way and addressing real time concerns of the community.
- Contribute your subject matter expertise while retaining control of your IP
- Showcase your OCP recognized products to potential adopters
- Join the "open" movement to achieve efficiency and growth and make an impact

OCP Community: Projects and SubProjects











SERVER

NETWORKING

STORAGE

RACK & POWER

HW MGMT

PCI 3.0 Mezz

ONL, ONIE, SAI, SONIC, Campus Branch Wireless JDA Project

Adv Cooling Solutions, Power Shelf Interoperability







DC Facility



Open Sys FW



SECURITY

Modular DC

OCP Projects - GET INVOLVED

- Each Project has a charter READ IT
- Each Project has volunteer leaders 1 or 2 Project Leads and 1 Tech
 Steering Committee Rep INTRODUCE YOURSELF
- Some Projects have 1 or more sub-projects.
- Each Project has a WIKI page. Sub-projects have their own WIKI. READ IT
- Each Project/sub-project has a mailing list. JOIN THE LIST
- Each Project/sub-project meets separately for their calls some are monthly, some are weekly. - ATTEND THE CALLS
- All calls are recorded. LISTEN IF YOU CAN NOT ATTEND LIVE
- Projects have workshops. REGISTER FOR WORKSHOPS

From Concepts to Contributions....



- From Project Community
- From other Open Orgs
- From Another Community via PL/IC/CTO

- Revisions
- Collaboration with other Project
 Teams

- IC Vote
- OCP Recognition
- Marketplace if SP

What is OPEN hardware?



Specifications



Design Packages



Embedded SW

Contributed with a Royalty-free, non-assert License (CLA)

Products





IP retained by OEM/ODM

How this Community Contributes, Collaborates, & Consumes









Reference Architecture



Tested Configurations



White Papers





Case Studies



Workshops Summits



Testimonials Seminars



Videos

OCP Upcoming Events

- Rack and Power Engr Workshop July 24th Fremont, CA @ Delta Electronics US HQ

 Workshop will be video-taped and will be available on OCP Past Events Page 1 week after.
- Networking Engr Workshop Target late Aug, San Jose, CA @ TBD. More info on OCP Events Page.
- IC Meetings occur every 6 weeks to vote on any upcoming contributions and discuss strategic direction of the projects.
- OCP Regional Summit Oct 1-2 Amsterdam, The Netherlands. Sponsorships still
 available and membership discounts are applied (20% for Platinum, 15% for Gold,
 10% for Silver, 5% for Community).
- OCP Summit March 14-15, 2019 San Jose, CA. Bundle Discounts are available if interested in both Europe and US Summits.





Bill Carter

Chief Technology Officer bill@opencompute.org

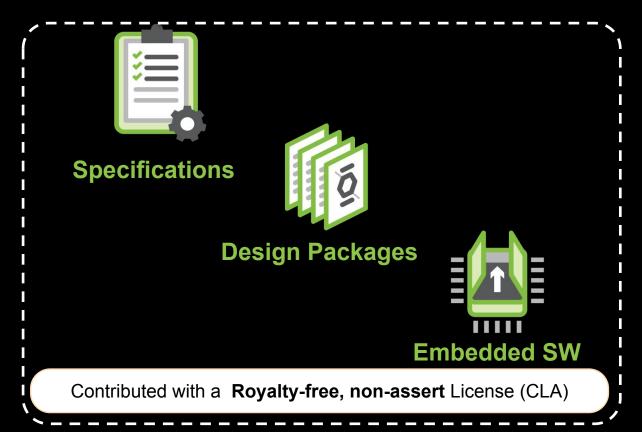
OPEN. FOR BUSINESS.



New Projects, Contributions, and a Look Ahead



What is OPEN hardware?



Products





IP retained by OEM/ODM

Our Core Projects









SERVER

NETWORKING

STORAGE

RACK & POWER

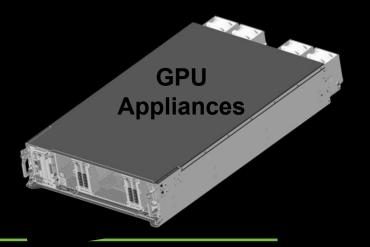


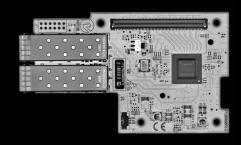














1GbE and PoE 10/25 GbE Switches 100GbE Switches Optics & Telemetry CBW,Wireless AP's

NETWORKING

ONIE SAI SONIC ONL







Cloud Usage Specs Fast Fail API SMR User Specs Health Monitoring API M.2





RACK & POWER

21" Open Rack Standard

- 15% more volume
- 17% more efficient
- 12VDC or 48VDC bus bars
- Power & Resiliency options

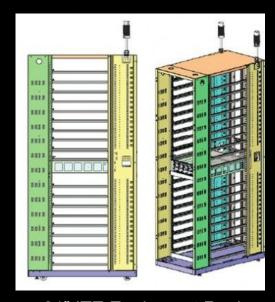
CG-Open Rack 19"

- Front access/pre-wired Optical
- Same efficiency gains
- NEBS/Seismic considerations

EIA-310 Equipment

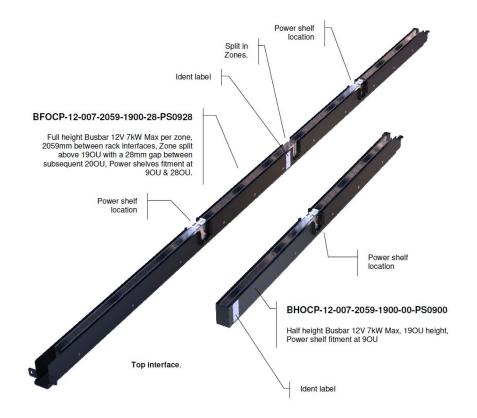
Power Rectifiers

In-Rack Battery Backup



21" ITE Equipment Rack15% more volume & frontal area7-21% better power efficiency

Name	Status	Contributor
Open Rack Busbar Interface Specification	Approved!	Rittal



Defines the technical specifications between the:

- Busbar assembly
- Open Rack
- Power Shelves

Name	Status	Contributor
Indicator Specification	Community Review	Facebook

Table 4. OCP indicator legends

Meaning	Preferred	Alternate
Power On/Good	ტ	PWR
AC Good	~	AC OK
DC Good		DC OK
Fault	<u> </u>	FAULT
Status	Ø	STS
Fan	35	FAN
Over Temperature	Ū ⁺	OVER TEMP
Drive #	(#)	DRIVE#
End of Life Reached (BBU)	EOL	N/A

Provide standards for OCP:

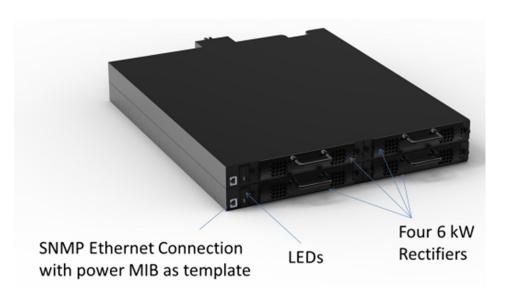
- Icons
- LED color
- LED behavior
- Indicator Placement

Name	Status	Contributor
Seismic Kit for Open Rack	Approved!	Nokia



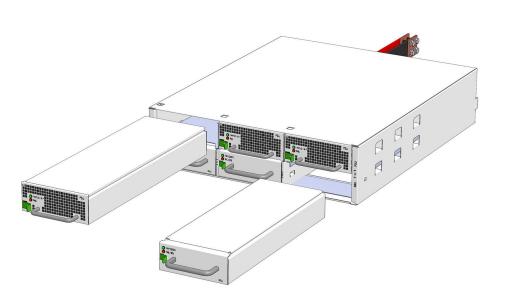
This specification defines Optional Seismic kit for Open Rack V2 to fulfill the Zone 4 criteria defined by Telcordia GR-63-CORE

Name	Status	Contributor
True Three Phase 380 – 480 Vac to 48Vdc Power Shelf	Community Review	GE Industrial Solutions/ ABB



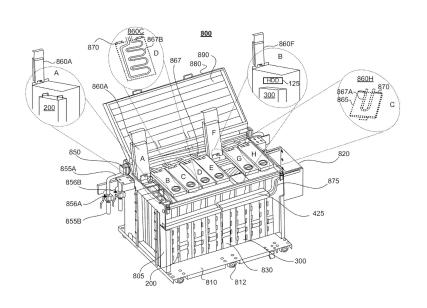
This True Three Phase 380-480Vac to 48Vdc Power Shelf powers 24kW of load equipment from a single 50A whip.

Name	Status	Contributor
Power Shelf Interoperability Specification	In Development	Shared



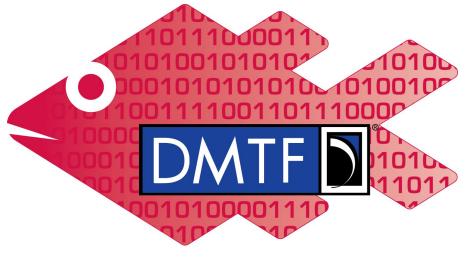
Enable multi-vendor sourcing of power components such as PSUs, Power Shelves, and BBUs, by ensuring interoperable functions.

OCP Announces Advanced Cooling Solutions Sub Project



The new sub-project will focus on standardization and definition of critical interfaces, operational parameters, and environmental conditions that enables a non-proprietary, multi-vendor supply chain for 'warm water' cooling.

Name	Status	Contributor
Rack and Power Redfish Profile	In Development	Shared



Create and publish an open industry standard specification and schema that meets the expectations of end users for simple, modern and secure management of scalable platform hardware

Redfish



OCP HW Management Strategy

Describe →

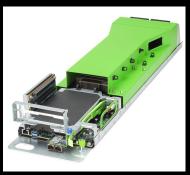
Prescribe →

Test →

OCP Recognized Products



OCP Redfish Profiles Redfish Interop Validator





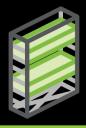
OCP Strategy for HW Management













BASELINE PROFILE

Server Profile

Network Profile

Storage Profile

POWER Profile

EDGE Profile







OCP Strategy for HW Management

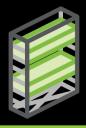


CALL to ACTION











BASELINE PROFILE

Server Profile

Network Profile

Storage Profile

POWER Profile

EDGE Profile





Technology & Segments













MANAGEMENT

HPC

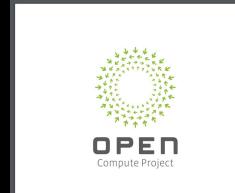
TELCO

DC Facility

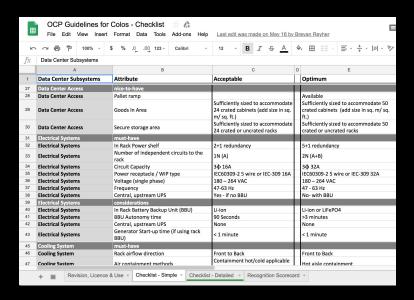
OSF

SECURITY

Data Center Facilities Project



Colocation Facility Guidelines for Deployment of Open Compute Project Racks





Mark Dansie. Alan Keizer, Keith Sullivan. Stijn de Kruijf, Robert Bunger,

Inflectiontech AFL Hyperscale CS Squared Michael J Bailey, Fidelity Investments

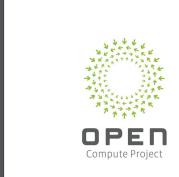
Royal Haskoning DHV Schneider Electric

Robert Bunger, Schneider Electric Jason Schafer. Google John Laban. **Open Compute Project** George Cvetanovski, Hyperscalers

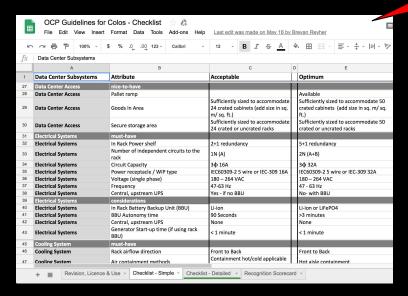
David Hall, Equinix Menno Kortekaas, Circle B

Data Center Facilities Project

CALL to ACTION



Colocation Facility Guidelines for Deployment of Open Compute Project Racks





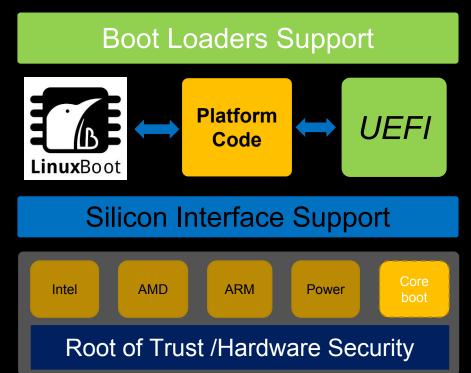
Mark Dansie. Alan Keizer, Keith Sullivan. Stijn de Kruijf, Robert Bunger,

Inflectiontech AFL Hyperscale CS Squared Michael J Bailey, Fidelity Investments Royal Haskoning DHV Schneider Electric

Robert Bunger, Schneider Electric Jason Schafer. Google John Laban. **Open Compute Project** George Cvetanovski, Hyperscalers David Hall, Equinix Menno Kortekaas, Circle B

Open Systems Firmware





Security Project





How this Community Contributes, Collaborates, & Consumes









Reference Architecture



Case Studies



Tested Configurations



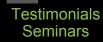
Workshops Summits



White Papers



77



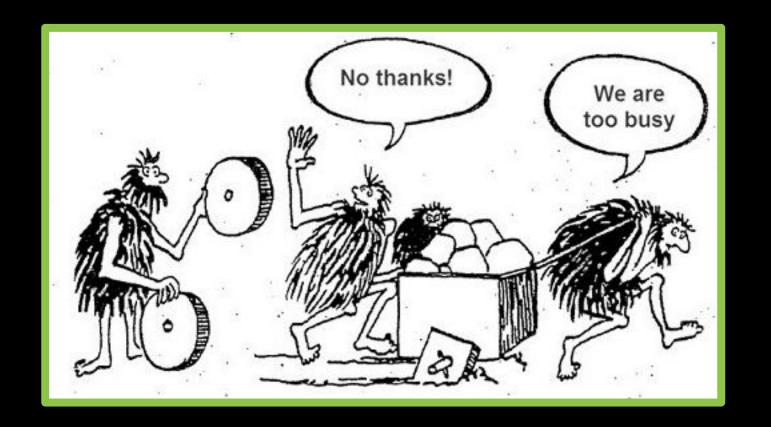


Videos



Steve Helvie VP of Channel Development steve@opencompute.org

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The OCP Market





OCP Market Impact Assessment



https://www.youtube.com/watch?v=pdpPKAo-HUY&feature=youtu.be

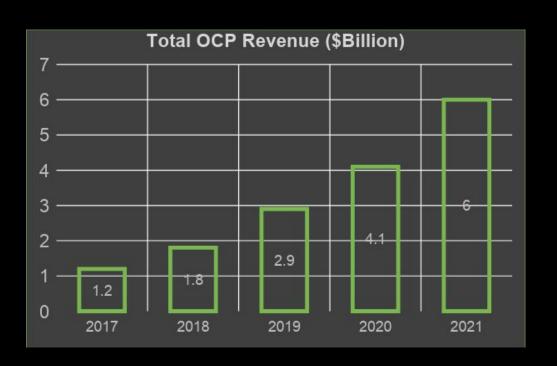
Growth of OCP (for non-board member companies)

Double Digit Growth thru 2021

Americas' CAGR = 47%

APAC CAGR = 103%

EMEA CAGR = 70%



Growth of OCP (for non-board member companies)

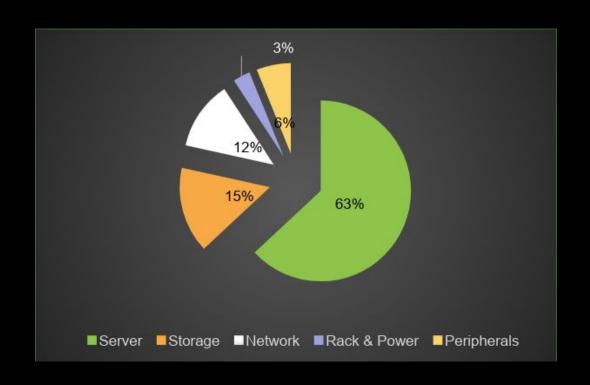
Servers

Storage 🛊

Network ▲

Rack & Power

Peripheral s



Vertical Industry (for non-board member companies)









Telcos increase POCs in 2017, production trials ramp in 2018, scale deployments 2019+







E-commerce and web-based enterprises

Other segments including Retail & Education expected to become largest enterprise switching subsegment in 2021

Use Cases for OCP











Business Models Influence by OCP CORD



Central Office Re-architected as a Data centre

https://opencord.org/

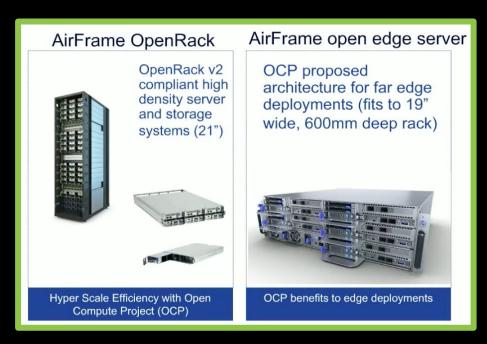


https://opencord.org/wp-content/uploads/2018/01/Day1_Session5_CORD_build-17-Telefonica-use-cases.pdf

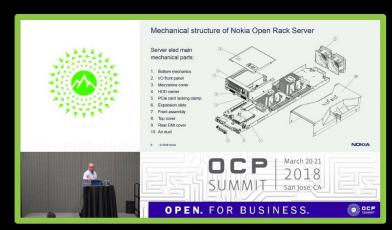




Business Models Influence by OCP Edge Computing







https://www.brighttalk.com/webcast/12229/319957

Business Models Influence by OCP Large Enterprise





https://www.lightreading.com/linx-talks-about-open-networking-a nd-ocnos/v/d-id/738057





https://www.youtube.com/watch?v=c0Z32UsB5g0

Business Models Influence by OCP Colocation



https://kaodata.com/kao-data-announces-europes-first-data-centre-meet-ocp-design-principles/





Kao Data Announces Europe's First Data Centre to Meet OCP Design Principles



OCP Recognition Marks

OCP Accepted Specification
Open Sourced Design Files



OCP Accepted Specification



Data Centers that meet OCP Criteria for efficiency & scale



OCP Marketplace:

https://www.opencompute.org/products



Call to Action to OCPJ

- Join OCP as a Corporate Member
- Use the Membership Logo
- Use OCP Marketplace
- Advertise OCP on your website & collateral
- Get on Project Mailing Lists
- Collaborate with Community Members
- Contribute your knowledge & expertise
- Get your products recognized
- Take advantage of OCP!



The OCP Team

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Bill Carter

Chief Technology Officer bill@opencompute.org

Steve Helvie

VP of Channel Development steve@opencompute.org



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