— すべてのステークホルダーから信頼され支持される企業へ

#### **ADMIRED COMPANY**

#### Open Compute Engineering Summit Day2 Miscellaneous Development Workshop Unified Management

May 28<sup>th</sup> 2013 Net One Systems Co., Ltd. Cloud team, Product Planning Department 2 Hiroshi Yamamoto lor net one

1013-0528-0001

#### Introduction



#### Hiroshi Yamamoto

Manager, Product Planning Department 2 Business Development Operations **Have been Net One for 16 years** 

#### Job experience:

Joined Net One in 1997 1997-2006: Sales in Academic Market 2006-2007: Biz Dev in Storage and L4-7 Network 2007-Now: Biz Dev in Cloud Computing, ITOM, SDN,

#### **Personal Info:**

- ·Born and raised in Osaka Japan
- Graduate University of Shinshu
- Love family, Car, Outdoor sports, Snow boarding, Road Bike...
- •Favorite food: Sushi, Ramen, BBQ, Curry

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## **Cloud Computing**

## IT Operation and Management

### SDN

#### **Incubating New Tech and Vendor**



#### **Vendor and Product I'm in charge**

cisco















or net one















# So What this vendor guy doing at Open Compute Project?



## **Researching Open Project**



## **Openstack** CLOUD SOFTWARE







#### G net one

# I'm still learning what are these, and what I can do.



### **On be half of Netone Engineer** and NetOne Group company like Xseed engineer, I'll be presenting next 10min speaking about **Unified Management**



## Agenda

Why we are hereWhat we can doWhat is our idea

## Why we are here



### New Normal world

# IT gets Commodity

## Does IT Matter?

HWs are getting more commodity than ever, More Open Source Software have been used.



# Disruptive Tech. and Player are changing the world.

### Cloud Computing, SDN.... Facebook, Google....



## **OCP is Open and Disruptive Innovation**







### We have to do something these disruptive technologies, in terms of Dealing with Darwin and Innovator's Dilemma





#### And We also liked it





いいね

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#### There are still missing pieces..



### What we can do (Unified Management)



# Unified Management (H/W, M/W, N/W)



#### What is Management?



#### There are so many area and things to take care about management

### Monitor, SLA, inventory, incident, ITIL, DCIM, BEMS, Dev/Ops, and more....



### I would like to focusing on Dev/Ops



#### Because we want to find better way to reduce tons **Operation works of Engineer** so that Engineer can focus on more innovative and productive works and Costs (3:7 rules of IT Budgets)



Cole-san said yesterday, "we can use existing ITOM OSS software, cacti, Nagios, Zabbix, but difficult to implement and use"



### But what if, we have tool set or framework that can give you easy/simple deployment



## WE HAVE SOLUTIONS!

Idea for Unified Management (as example of High level idea)



#### MULTI-CLOUD OPERATING FRAMEWORK

SERVICE INTRODUCTION | XSEED CO,. LTD | 2013.01.29

#### SOLUTIONS | MULTI-CLOUD OPERATING FRAMEWORK

#### To Let Engineers Free...



MULTI-CLOUD OPERATING FRAMEWORK

Cloudrop is a framework that has been made in order to free engineers. Cloudrop is a framework that has been made in order to free engineers. Although the promotion of utilization of Cloud has resulted in increasing the number of the servers to be managed, it has also resulted in a chronic shortage of engineers. Cloudrop was made for the solution.

#### SOLUTIONS | MULTI-CLOUD OPERATING FRAMEWORK

#### Standardization to Implement Automation



Utilizing "MULTI-CLOUD OPERATING FRAMEWORK" developed by Xseed Co., Ltd helps promote standardization of system construction and operation and implement automation, hence it achieves an optimal balance between quality of work, agility, and cost.

#### SOLUTIONS | MULTI-CLOUD OPERATING FRAMEWORK

#### The Framework Where Anyone Can Construct and Operate Systems



Instead of working from scratch, engineers follow the four steps that have been prepared in advance, and proceed with system construction and operation. Cloudrop automatically accumulates know-hows in these processes and grows into easy-to-use framework. SOLUTIONS | INTERFACE DESIGN

#### **User-Friendly Interface**



こちらの街街は、開発イメージです。

Cloudrop has a simple and user-friendly interface.

#### SOLUTIONS | INTERFACE DESIGN

#### User-Friendly interface





List of managed servers



HOME



HOME/管理/アナリケーション/ 管理:AllNode ~ Noriyuki Chiba  $\odot$ 構築 操作。 監視 カルティー グループ:全グループ。 サーバ:全サーバ。 プロセス監視 その他の監視アイテム ペレージ知道  $\bullet \diamond$  $\odot$ 

Library TOP

<ul> <li>会将</li> <li>OpenVFN254772411</li> <li>研想生成</li> </ul>	Refi Open/VPIとつってント設明書生成	1847 1748 1842
***#主体 OpenVPNサーバ設定	Open/VFNサー/1設定	17.00 19.02
OpenVpn-1221-72	OpenVprをyum(ンストールします	1148 122
ファイル取得	ファイル内容を取得します	詳細
コマンが実行	コマンドを実行します	1748 LKE
	/1×-200	5件中1-5件目を

Performance monitor

Monitoring

List of tasks

## MULTI-CLOUD OPERATING FRAMEWORK

# Chef + Pupet + Friendly interface

## Including monitoring (OSS)

MORE SERVERS, BUT LESS WORK & LESS TROBLES.

### The beauty of **Cloudrop** framework is not only ease engineer's operation work, but also it can provide Unified **Management of heterogeneous Cloud environments**



#### What is our idea







#### **Unified Management Framework**

# Change the world in a better place



## **Unified Management Framework**

# Chef + Pupet + UI **Tools**

## with monitoring feature





#### □Why we are here □We liked it



#### **UWhat we have**

**UWe have frame work by using OSS(Chef, Puppet)** 

#### **UWhat is our idea**

#### Build OCP version of Frame work for Unified Management





# Let's get together and

# Make the world in a better place

#### charge∠channel∠change



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## **Reference Link**

Dealing with Darwin / Geoffrey Moore

- <u>http://www.dealingwithdarwin.com/</u>
- Innovator's Dilemma / Clayton Christensen
  - <u>http://www.claytonchristensen.com/books/the-innovators-dilemma/</u>
  - <u>http://en.wikipedia.org/wiki/Disruptive\_innovation</u>
- Xseed Cloudrop Dev Summit SlideDeck(Japanese) Background and Architeture of Developing Cloudrop Speaker: Noriyuki Chiba, CTO, Xseed
  - http://www.slideshare.net/devsumi/devsumi2013-15-d4

